



# New Business Development Manager

We are seeking an ambitious, driven individual to take on the role of New Business Development Manager to drive growth in the ever-evolving Analytics sector. Reporting to the Commercial Director, the role will focus on developing new business opportunities and the strategic sales of a range of Amadeus services and solutions including Data Science and Cloud Analytics.

## Applicants must have:

- Proven business-to-business sales experience
- Aspirations for accelerated growth
- An active interest in emerging technologies, analytics and cloud computing.
- The ability to communicate effectively at all levels of a business structure
- Strong skills as an influencer, communicator and relationship builder
- A customer-centric approach at the heart of all actions and initiatives

## In return, we offer:

- Competitive salary and commission dependant on experience
- Up to 31 days' holiday plus St George's day
- Pension contributions (salary sacrifice available), subsidised health care scheme and childcare vouchers
- Sales training and orientation in analytics
- Company funded events. Past events include weekends to Amsterdam, Budapest and Barcelona.

## About Amadeus Software

We are a leading business analytics consultancy with a global reach, providing services since 1989. Amadeus' services and expertise include: software resales, consultancy, managed services training and our graduate placement programme. Solutions include Data Science, Cloud computing using AWS and Azure, Software as a Service and Results as a Service.

A snapshot of our customers includes: npower, M&S Money, ONS, HM Treasury, HSBC, Santander and Novartis.

## To apply

Please email a copy of your CV and covering letter to [careers@amadeus.co.uk](mailto:careers@amadeus.co.uk) or call +44(0)1993 848010.

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